

AIR MASTER'S PROJECTS

Celebrating decades of fruitful relations with architects, contractors and developers, alongside whom they have delivered top-quality products to their clients. As they continue to enhance the design and manufacturing of high-quality, efficient products, Air Master has recently adopted a new entrepreneurial mission and vision in its effort to continue being part of the outstanding development projects within the local education, health, tourism, and housing sectors.



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[5]



[6]



[7]



[8]



[9]



[10]



[11]



[12]

HOSPITALS

- Hospital Pediátrico Universitario [1]
- Hospital de Área, Cayey

HOTELS

- Ritz Carlton Reserve, Dorado [2]
- Bahía Beach Hotel - St. Regis, Río Grande [3]
- Diamond Palace Hotel, San Juan
- Hotel Sol Meliá - Coco Beach, Río Grande
- Hyatt Hotel, Bayamón [4]
- Hyatt Hotel, Manatí
- Hyatt House, San Juan
- Las Cascadas Hotel, Aguadilla

RESORT COMMUNITIES

- Beach Villas, Ritz Carlton Reserve
- Botanical Villas, Ritz Carlton Reserve
- Club Cala, Palmas del Mar
- Condado Lagoon Villas
- Crescent Beach
- Crescent Cove
- Dorado Beach East

- Dorado del Mar Golf Residences
- Garden Villas, Bahía Beach
- Harbor Lakes at Palmas del Mar
- Isla San Marco
- Las Olas, Bahía Beach
- Las Ventanas, Bahía Beach
- Marbella Club
- Ocean 16
- Residences, Bahía St. Regis Community
- Residences, Ritz Carlton Reserve

PRIVATE SCHOOLS

- Ciudad Educativa Dr. Roque Díaz Tizol, Yabucoa [5]
- Academia San Ignacio, San Juan
- Academia Perpetuo Socorro, San Juan
- Academia María Reina, San Juan
- Colegio San José, Río Piedras
- Colegio Tasis, Dorado

PUBLIC SCHOOLS

- Escuela Asunción Rodríguez Sala
- Escuela Cayetano Coll y Toste

- Escuela Efraín Sánchez
- Escuela Esther Feliciano
- Escuela Inés Mendoza
- Escuela José de Diego
- Escuela José Horacio Cora
- Escuela Josefina Muñoz
- Escuela Juan Ponce de León II
- Escuela Julio Serpa
- Escuela Luis Muñoz Rivera
- Escuela Pedro Rivera
- Escuela Rafael Irizarry
- Escuela Rutherford Hayes
- Escuela Timoteo Delgado

CONDOMINIUM

- Acqualina, Guaynabo
- Aquamarina, Condado
- Azure Beach [6]
- Ciqala Luxury Home Suites
- La Cima de Torrimar
- Laguna View Tower
- Mirador del Parque
- Murano Luxury Apartments
- Ocean View Condominium
- Oceanica Condominium [7]
- Plaza Stella, Condado
- Santa María Plaza
- Tenerife Condominium
- Villa Centroamericana Apartments
- Vista de la Laguna

COMMERCIAL PROJECTS

- AFDA Fraternity
- Barceloneta Police Department
- Caguas Central Governmental Offices
- Caribe Plaza Office Building [8]
- Carolina Superior Court
- Cooper Vision Lab West Wing
- First Bank Central Offices
- First Bank, Arecibo branch
- First Bank, Caguas branch
- GRF Media
- Horizon Lines Headquarters
- LOFT haus
- Luis Celis Building, Mayagüez Campus, UPR
- Mayagüez Zoo
- Natatorium Mayagüez
- Dorado Beach Fitness and Wellness Center [9]
- Rafael Hernández Airport
- Triple-S Building [10]
- School of Pharmacy Centro Médico
- Puerto Rico Science and Technology Research Trust

- University of Puerto Rico, Aguadilla Campus Library
- Wild Life Museum, San Juan [11]

HOUSING

- Alborada, Ponce
- Altos de Miraflores, Dorado
- Armonía, Los Prados, Caguas
- Bahía Serena, Cabo Rojo
- Brisas de Campanero, Toa Baja
- Ciudad Jardín Bairoa, Caguas
- Hacienda San José Las Nubes, Caguas
- La Loma de Fajardo
- Mansiones de Vistas Mar Marina
- Monte Alto, Gurabo
- Ocean Club at Seven Seas
- Palacios de Marbella, Toa Alta
- Palacios del Norte, Toa Alta
- Palacios del Sol, Humacao
- Palmares de Monteverde
- Parque Gabriela, Salinas

- Portal de la Ceiba
- Praderas de Morovis Sur
- Prados del Soñador, Santa Isabel
- Sabanera, Dorado
- Santa Cecilia II, Caguas
- Savannah Real, San Lorenzo
- Senderos en Montehiedra
- Villas de Golf, Dorado
- Villas del Prado, Juana Díaz

PUBLIC HOUSING

- Bella Vista
- Narciso Varona
- Res. Agustín Stahl
- Res. Brisas de Cupey
- Res. Catañito Gardens
- Res. Jardines de Campo Rico
- Res. Jardines de Cataño
- Res. Jardines de Cupey
- Res. Jardines de Guánica
- Res. Lopez Nusa
- Res. Manuel F. Rossy
- Res. Maximiliano Miranda
- Res. Pedro Rosario Nieves
- Res. San Fernando
- Res. Santiago Iglesias

PRIVATE RESIDENCE [12]



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TOP STORY

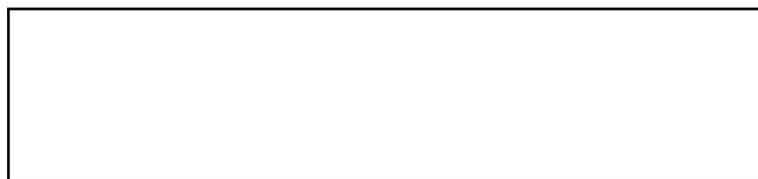
Air Master celebrates four decades of continuous growth

INSIDE

Local manufacturer leader initiates expansion with exportation plans

SPECIAL FEATURE

Air Master relaunches their website with a new design airmasterpr.com

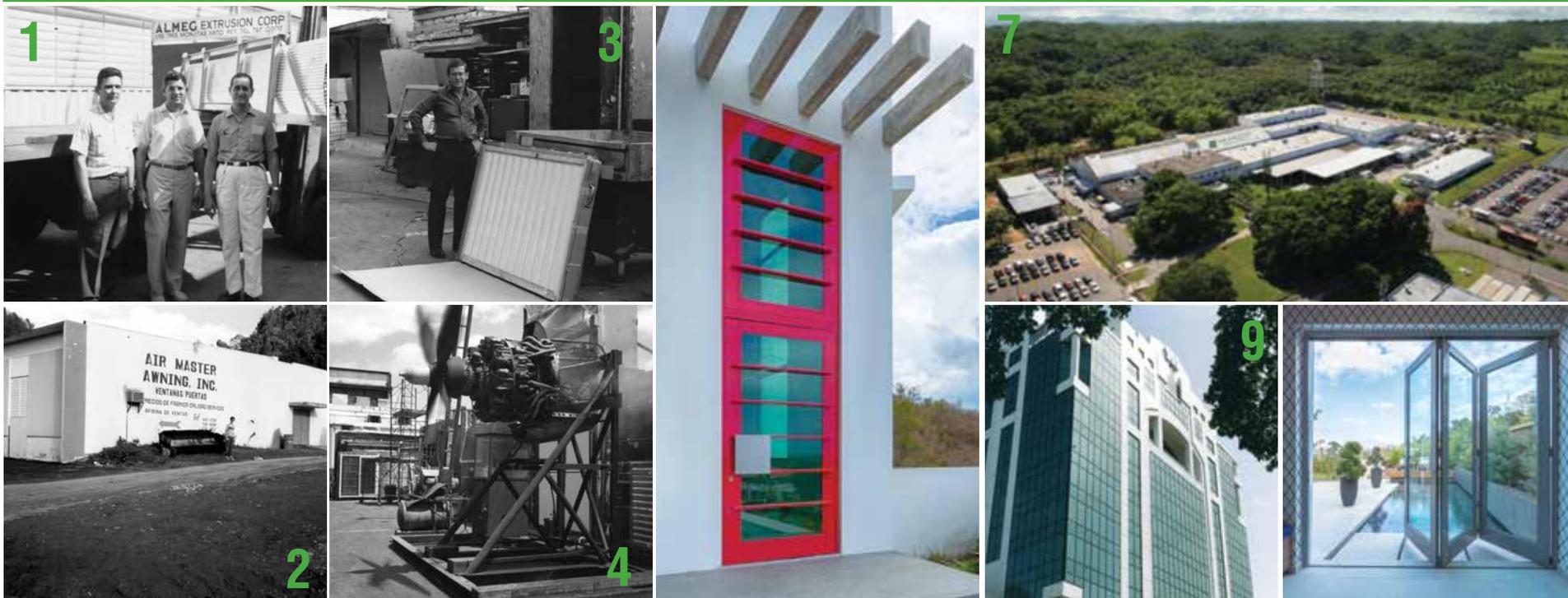


AIR MASTER
windows and doors

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Air Master is the leader and largest manufacturer of aluminum windows and doors in Puerto Rico and the Caribbean for residential, commercial and industrial projects. The Company has established a solid reputation for its high performance windows and doors, fastest delivery in the industry and for being the only local manufacturer of windows and doors certified by the Miami Dade County.

AIR MASTER'S PATH TO THE FUTURE



[1] In the late 1950's, the Megwinoff brothers began their participation in the aluminum extrusion and the manufacture of windows and doors.

[2] Air Master Awnings opened for business in 1964 in Morovis, Puerto Rico as a subsidiary of Air Master Jalousie. Its modern growth trajectory can be traced back to 1974 when Nicolás Megwinoff Acosta (Don Nicolás), bought the company when it was a financial distress. At that time, the company had only seven employees and sales of half million dollars.

[3] Don Nicolás saw the opportunity to meet the needs of an increasing wholesale channel by providing product quality and service. Production increased exponentially, and so the company became known as the company that elaborated high-quality louvered windows, also known as awnings.

[4] At that time, Don Nicolás began investigations of resistance to hurricanes. After several homemade tests, the company started investing and submitting their products to

independent laboratories in Miami Dade County to achieve one of the most rigorous and prestigious certifications in impact resistance system.

[5] In 1994, Nicolás Megwinoff Fagundo (Nico) entered the business as an industrial engineer. He professionalized the company and diversified the product lines and focused on the penetration of other markets. In 1998, Nico assumes the presidency of Air Master and his father becomes CEO.

[6] By the late 1990s, Air Master had positioned itself at the top of the hardware segment becoming the windows and doors supplier for Home Depot in Puerto Rico. Air Master has hence proven to be a reliable and exclusive supplier for the top hardware stores in the country.

[7] Following its continuing success, Air Master acquired 90 acres of land in Barceloneta, where they relocated operations and consolidated three plants into one large,

250,000-square feet structure. Featuring 24 production lines, having the capacity to manufacture up to 45,000 residential and commercial door and window units in a single week of work, operating in one single shift.

[8] Today, Air Master is the only company in Puerto Rico featuring hurricane-resistant products certified by the Miami-Dade County.

[9] In 2002 and as part of its project segment, Air Master acquired the assets of Tropicair and began distribution of the Kawneer® line –leader in the architectural product segment—as the company immersed in the residential and commercial markets as well.

[10] In 2004, Natalia Megwinoff Fagundo —daughter of Don Nico—entered the family business as sales executive in the home improvement segment. In 2006, Natalia was appointed Vice President of Marketing and Public Relations.

“Air Master products are without a doubt excellent products, but the people (staff) and their commitment to their team make the difference, whether it's a residential or commercial product, the team at Air Master always walks the extra mile for us and for our clients.”

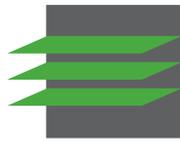
—Arch. Ricardo Álvarez, AD&V Firm

“In 2009, Air Master contacted me with a request of developing a new showroom. Their trust and support allowed me to develop a product that not only highlights product features, but also represents the company's vision of architectural innovation, public safety and environmental sustainability.”

—Arch. José Fernando Vázquez, Estudio Hacedor

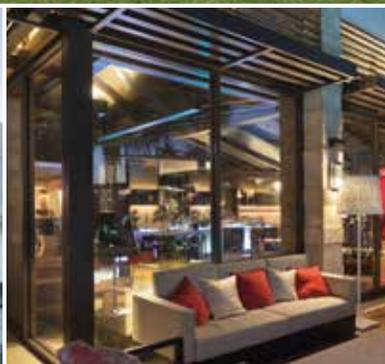
“Thanks to the Air Master's product quality and durability, I have been able to develop a custom made doors, combining creative expression with top-notch manufacturing. The result of this collaboration has given way to an elegant, high-quality product that meets the needs of a market that becomes more and more demanding when it comes to aesthetics, safety and warranty.”

—Andrés Salas, Industrial Designer



AIR MASTER

windows and doors



Third Generation

From left to right: Natalia, Iván, and Nico Megwinoff

[11] On occasion of its 35th anniversary, Air Master inaugurated its Showroom Boutique. With this launch, Air Master made an impact and strengthened the high-end niche with a new focus on customer personalized service and home improvement.

[12] In 2010, Iván Megwinoff Fagundo—the youngest of Don Nico’s children—joined the company to work as logistics manager.

[13] In 2011 Natalia, alongside with Nico and Don Nicolás, were chosen to be part of the *Vision* ad campaign of Banco Popular de Puerto Rico – which gives recognition to the company’s vision and long-lasting business relations.

[14] Window & Door Magazine gave recognition to Air Master Windows and Doors as one of the 100 largest door and window manufacturers in USA. Air Master is the only Puerto Rican enterprise to have received said recognition for consecutive years since 2012.

[15] Air Master is a professionalized business with a leadership team. Each staff member of the leader team directs key functional areas of the business.

[16] Air Master Windows and Doors, celebrate its fortieth anniversary of being established as the top manufacturer in the industry of aluminum windows and doors.

Air Master celebrates having brought safety and peace of mind into the homes of its costumers for 40 years. We continue moving forward!

Over the past four decades, Air Master –the manufacturing company of aluminum and glass doors and windows—has been the leader in the market and has excelled for its avant-garde design. The ongoing commitment the company has had with its clients, contractors, developers and architects has helped it maintain its leadership in the hardware, home improvement, and commercial project segments.

With Home Depot as its exclusive distributor, and after having met the production demands of the home improvement retailer, the achievements of this Puerto Rican enterprise are palpable on the island. All this has been possible, thanks to the more than 450 employees and 250,000-square feet, spacious facilities.

Air Master’s short-term plan to enter the West Indian market and Florida has been implemented after having devised an innovative strategy featuring energy safe and sustainable products. But when it comes to putting its merchandise to lab tests, only to prove how safe they are in the face of severe weather during hurricane season, Air Master stands alone. As a result it has received various certifications and favorable reviews.

Considered one of the top 8 manufacturing and construction companies in Puerto Rico, Air Master aims to extend its financial soundness in the business with the help of its team of professionals who elevate its products, services, delivery and warranty to the highest quality standards.

“Congratulations to Air Master and all its associates for these 40 years of growth, originality and development. Their product line is synonymous with high quality, reasonable cost, modern styles, functionality, beauty and excellent service. We have been customers for over 22 years, since the beginning of National Lumber and we are thankful for their efficient service, support and friendship.

–Israel Kopel, National Lumber

“Twenty years ago we started to bear along with Nico. During all these years we have continued inventing better products for our projects with great success.”

–Eng. Friddle Stubbe, Prisa Group